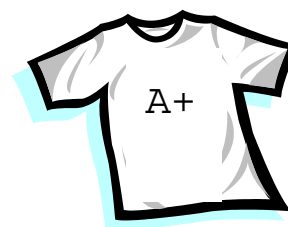


INTJ

INTJs can improve this T-shirt



INTROVERTED INTUITIVE THINKING JUDGING

In general, INTJs are strong individualists who seek new angles or novel ways of looking at things. They enjoy coming to new understandings. They are insightful and mentally quick; however, this mental quickness may not always be outwardly apparent to others since they keep a great deal to themselves. They are very determined people who trust their vision of the possibilities, regardless of what others think. They may even be considered the most independent of all of the sixteen personality types. INTJs are at their best in quietly and firmly developing their ideas, theories, and principles.

- INTJs are perfectionists; they have a strong need for autonomy and personal competence
- They are logical, critical and ingenious
- INTJs prefer to do things their own way
- They can be tireless in the pursuit of improvement

Choosing a Major

- Carefully research options before deciding on their own
- Prefer careers with autonomy and little or no routine
- Often found in sciences, engineering, politics, philosophy, college teaching, and research

Learning Style

- Seek an underlying principle or theory behind everything
- Learn by challenging authority and popular beliefs
- Delight in conceptualizing new models
- Find many instructors of their type
- Want learning to relate to some larger purpose

Reading, Writing, Studying

- Are task-oriented, high achievers who enjoy the challenge of new problems
- Study best alone
- Report that they study up to 30 hours each week
- Write quickly, stating a popular position, then challenging it
- Need to revise first drafts by softening overly firm statements, filling in missing facts, and providing human examples

Playing

- Prefer lectures, drama, and music for extracurricular time
- Prefer a neat roommate who is serious about academics
- Enjoy intellectual discussions on dates; don't like small talk
- Even when playing, tend to set high performance standards

Possible Causes of Stress

- May have trouble putting school work aside to relax
- May get so caught up in organizing their work that they don't actually do it
- May offend others with their critiques or bluntness
- May attempt to master all subjects they are interested in
- May not share feelings even with close friends

Dealing with Stress

- Naturally get things organized
- May need help learning how to relate intimately to others
- Must learn to relax without striving
- Need to learn to express appreciation
- Must work to involve others in their personal lives

Work Related Strengths:

- Visionary and excel at creating systems
- Enjoy creative and intellectual challenges
- Good at theoretical and technical analysis and logical problem solving
- Work well alone and are determined even in the face of opposition
- Can understand complex and difficult subjects

Work Related Weaknesses:

- May be less interested in projects after creative problem solving is completed
- Drive others as hard as they drive themselves
- May have difficulty working with or for others they consider less competent than they
- May be too independent to adapt to corporate culture
- Can be inflexible and single-minded about their ideas

CAREER SATISFACTION means doing work that:

1. Lets me create and develop original and innovative solutions to problems to improve existing systems
2. Lets me focus my energy on the implementation of my good ideas, working in a logical and orderly way, and in a setting that rewards my perseverance
3. Lets me work with other conscientious people whose expertise, intelligence, and competence I respect
4. Gives me credit for my original ideas and lets me maintain authorship and control over their execution
5. Allows me to work independently but with periodic interaction with a small group of intellectual people within a smooth-running environment free from interpersonal squabbles
6. Exposes me to a steady stream of new information, providing me with new ways to increase my proficiency and competence
7. Lets me produce a product that meets with my own high standards of quality rather than with the personal likes or dislikes of others
8. Does not require the repetitive execution of factual and detail-oriented tasks
9. Provides me with a high degree of autonomy and control, with the freedom to effect change and develop people and systems
10. Is judged by uniform and fair standards for all, where performance evaluations are based on established criteria rather than on personality contests and that compensates me fairly for my contributions

Popular Occupations for INTJs

In listing occupations that are popular among INTJs, it is important to note that there are successful people of all types in all occupations. However, the following are careers INTJs may find particularly satisfying and some of the reasons why. This is by no means a comprehensive listing but is included to suggest possibilities you may not have previously considered. Although all of these occupations offer the potential for career satisfaction, the future demand for some careers is anticipated to be greater than for others.

Business/Finance

Telecommunications security	Credit analyst
Economist	Financial analyst
International banker	Strategic planner
Pharmaceutical researcher (R&D)	Budget analyst
Financial planner	Treasurer or controller
Investment banker	Private sector executive
Real estate appraiser	
Management consultant; computer/information services, marketing, reorganization	

The business and financial careers listed all require highly developed analytical abilities that many INTJs possess. The intellectual challenge so necessary for satisfaction for INTJs is available in abundance in the high-tech and growing field of pharmaceutical research and telecommunications security. The constantly changing worlds of investment and international banking make good use of many INTJs global perspective and ability to plan long range.

Technology

Scientist/scientific researcher	Computer systems analyst
Technician: electrical/electronic	Design engineer
Astronomer	Computer programmer
Environmental planner	Biomedical researcher/engineer
Operations research analyst	Information services developer
Network administrator	Software and systems researcher and developer
Systems administrator	Information services—new business developer
Webmaster	Network integration specialist (telecommunications)
Database administrator	Systems analyst
Computer animator	Local area network (LAN) administrator
Computer engineer	Desktop publishing specialist
Java programmer/analyst	Web developer
Business analyst	Application architect
Software developer	Computer security specialist
Broadcast engineer	

The technical fields appeal to the INTJs interest in logical systems. These fields offer an opportunity to work with rapidly developing high-tech equipment and products. Often INTJs are able to use their creativity to develop ingenious and inventive systems.

Education

Administrator	Teacher: university, computer, science, math
Academic curriculum designer	Mathematician
Anthropologist	Curator
Archivist	

Higher education appeals to the INTJ much more than elementary or secondary education because it usually involves teaching complex theories and systems with a more global perspective. Developing educational curricula or systems and making sure they are run efficiently allows the INTJ to make improvements. The world of higher education also exposes INTJs to an environment where they can gather and manipulate information and interact with other intellectual people with whom they can expand their own level of competence.

Health Care/Medicine

Psychiatrist	Psychologist
Neurologist	Biomedical engineer
Cardiologist	Pharmacologist
Pharmaceutical researcher	Biomedical researcher
Coroner	Pathologist
Microbiologist	Geneticist
Surgeon	Cardiovascular technician

The more technical areas of medicine are fields in which many INTJs often find success and satisfaction. These fields include highly complex systems, and allow the INTJ to work independently, with minimal outside intervention or input.

Professional

Attorney: administrative/litigator	Management consultant
Strategic planner	Investment/business analyst
Manager	Judge
News analyst/writer	Engineer
Metallurgical engineer	Intellectual properties attorney
Civil engineer	Attorney (specialty: nonprofit charitable giving)
Attorney (specialty: estate planning)	Aerospace engineer
Nuclear engineer	Architect
Environmental scientist	Intelligence specialist
Psychiatrist	Criminalist and ballistics expert
Pilot	

The professional occupations offer a variety of appealing aspects for the INTJ. All but “manager” require independent research and planning. The development of strategies, systems, and long-range plans utilizes INTJs’ future orientation (Intuition) and their ability to plan out how to reach their goals in a sequential and logical manner. The INTJ manager often finds the most satisfaction when working in a fairly small organization with employees who are a lot like him or her. If the staff does not require a great deal of personal support or hands-on supervision, the INTJ is more likely to find satisfaction in management.

Creative

Writer/editorial writer

Inventor

Architect

Informational-graphics designer

Editor/art director

Exhibit designer and builder

Artist

Graphic designer

Universal design architect

Freelance media planner

Columnist, critic, and commentator

The appeal of the creative occupations is the ability to do original work. Writers and artists use their intuition to create new expressions and statements. Inventors are able to create new systems or devices that improve current ways of living or solve vexing problems. All three of these jobs require that INTJs work independently, meeting their own goals and standards, with themselves as the ultimate critic.

Remember, these are only some areas they provide satisfying expression for the unique natural talents of the INTJ.